

# Katharine H. Pujol

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## EDUCATION

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**Dartmouth College** (Hanover, NH) 2009 – 2013  
*Bachelor of Arts in Chemistry & Anthropology*

- Varsity Lacrosse (2009-2011), Photography Editor for *The Dartmouth* newspaper, Fundraising and Education Coordinator for a student run global health group called GlobeMed, Sisterhood Events Chair for Tridelt D1
- Independent Research: “*A Comprehensive Look at Hippophae rhamnoides Through Biochemical and Tibetan Medical Lenses*” Inde

**Phillips Exeter & Greenwich Academy** (Exeter, NH & Greenwich, CT) 2005-2009

- All-American, Captain, and New England All-League in Field Hockey, Ice Hockey, and Lacrosse A

**Monterey Institute of International Studies** *Frontier Market Scouts Fellow* (Monterey, CA) June 2014 – July 2014  
Highly selective 2-week bootcamp training in social enterprise and impact investing

- Courses: Designing an Innovative Business Model, Introduction to Social Enterprise and Impact Investing, Scaling High-Impact Social Enterprise, Profiling Ventures for Impact Investing, Seed Stage Due-Diligence for Impact Investors

## WORK & LEADERSHIP EXPERIENCE

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**Endeavor** *Entrepreneur Selection & Growth Strategy Team Intern* (New York, NY) Jan 2014 – May 2014  
Non-profit; mentors and scales 560+ high-impact entrepreneurial businesses in emerging markets

- Conducted global and regional market research, calculate market sizes, and identify opportunities and challenges in emerging markets for each potential entrepreneur prior to Endeavor’s international entrepreneur selection conference
- Ran quantitative analysis on female representation and performance in Endeavor’s entrepreneur portfolio and mentor services
- Generated a Word and Excel reference template detailing 3 industry-specific, including the pharmaceutical industry, and 18 regional-specific sets of quantitative metrics and key market trends to streamline market landscape report writing process

**Ministry of Change** *Grant Proposal Writer* (Pakistan & Berkeley, CA) Aug 2013 – Dec 2013  
Non-profit; connects Pakistan’s citizens and government on an online portal to work together on 200+ ongoing development projects

- Co-authored 11-page, \$400K USAID grant proposal, 2-page, \$65K Global Innovation Competition proposal (entering semi-finalist round); developed output/activity and itemized budget proposals and summarized project initiatives and business model

**Global Health & Development Competition** *Founder & Co-Director* (Peru & Hanover, NH) Mar 2012 – Jul 2013  
Annual 50-student case consulting competition; winning team works with the local community to implement their solution

- Co-authored case study on economic, health, and environmental impact of pesticides in a rural apple farming community in Peru
- Coordinated key stakeholders including NGOs, the Peruvian government, Tuck Business and Thayer Engineering Schools
- Managed 10-person organizing committee, fundraised \$10K, coordinated expert judges, mentors, key speakers, and participants
- Wrote report outlining best practices, strategies, and stakeholders’ roles to use as a guide for future competitions

**Dartmouth Institute for Health Policy & Clinical Practice** *Research Intern* (Hanover, NH) Sept 2012 – Jan 2013  
Healthcare research and policy reform advisory center; collects data and publishes reports on the US health system’s performance

- Analyzed national Accountable Care Organization (ACO) survey data; identified ACO trends in services delivered and included providers, distribution of shared savings, ability to meet quality and cost targets, and management of Electronic Health Records
- Constructed report template to advise each of the 232-surveyed ACOs on improvement strategies
- Researched and constructed health economist professor’s presentation slides on Health Exchanges, Medicare, and Medicaid

**Dartmouth Center for Healthcare Delivery Science** *Undergrad Representative* (Peru & Hanover, NH) Jun 2012 – Sept 2012  
Cross-disciplinary, international network of researchers and physicians; designs and scales new models of high-quality low-cost care

- Collaborated with a team of medical, engineering, and business students and professors to assess barriers to healthcare delivery, to solve specific medical cases, and to form partnerships between Dartmouth and Peru
- Presented findings, partnerships, and health curriculum to Peruvian Ministry of Health officials; resulted in signed partnership agreements with the National Institute of Mental Health, National Cancer Institute, and National Cayetano Heredia Hospital

**GlobeMed** *Fundraising and Education Coordinator* (Thailand & Hanover, NH) Sept 2011 – Jun 2013

Student global health organization

- Coordinated activities to raise \$6,200 to support our partner in constructing a Malaria, TB, and HIV testing laboratory in Burma
- Redrafted Memorandum of Understanding to outline the transfer and function of project funds
- Presented and facilitated discussions on addressing barriers to accessing healthcare to 20 members at weekly meetings

## **SKILLS & INTERESTS**

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**Skills:** Microsoft Office Suite, InDesign, Photoshop, Final-Cut Pro, Salesforce, Access

**Interests:** Chess, Cooking, Photography, New York Rangers, FC Barcelona, Marathon Running, Traveling (I have an EU Passport)